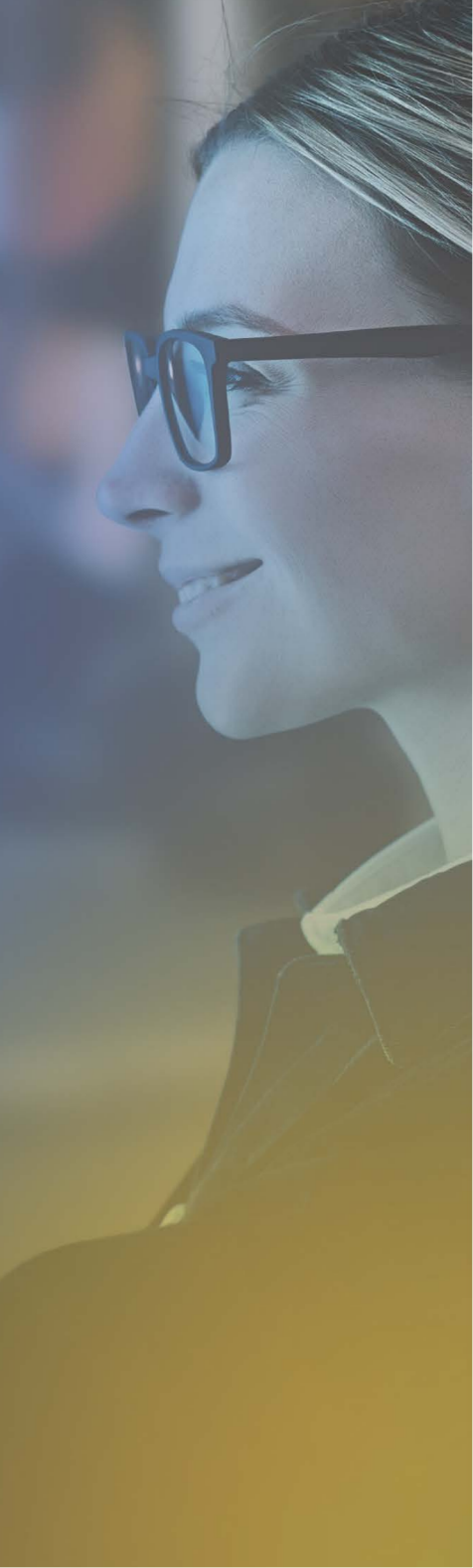




Protect your Business

Your Guide to Vendor Consolidation

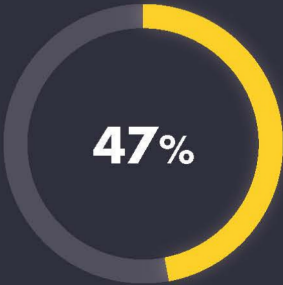
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Security vendor consolidation: Why should the mid-market care?



According to our UK Mid-Market On Code Red report, the round-the-clock threat of attack and the stress it causes means that the average amount of sleep someone responsible for cybersecurity gets is 5.7 hours, significantly less than the seven hours or more recommended by the NHS¹.



47%

of security personnel admit to feeling overwhelmed when faced with too many cyber security alerts



31%

of security personnel are unable to cope following prolonged periods of work-related stress and burn-out

It's no wonder then that our research shows nearly half (46%) of organisations in the mid-market want to see security vendors open up traditionally closed point products to enable an automated response to cyberattacks.

Consolidation a priority already

Across all sized businesses, consolidation is accelerating. According to Gartner, 75% of organisations are pursuing a vendor consolidation strategy, up from 29% in 2020. It's becoming clear that consolidation, when done correctly, is an effective strategy to help navigate the ever-evolving threat landscape, product overload and the uncertain economic climate. In fact, Gartner states that already, 57% of organisations are now working with fewer than ten vendors for their security needs.

So, what does consolidation look like for small-medium organisations? It means taking a more coordinated approach. Email, web, identity, and cloud application security systems working in tandem, identifying and tracking attacks before they proliferate across an organisation. By implementing a consolidated approach, security teams can gain a holistic view of their security systems and achieve tighter integration between previously disconnected security products, ultimately improving their threat detection and response efficiency.

Read the full guide:



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